

Pre-Meeting Questions – SUP-BP #05-23

1. What structures does the concession include?
 - a. The Department anticipates authorizing the use of the Café Building (BL#037060), Pavilion #33, and shared use of the Canoe/Kayak Launch Area (including storage racks).
2. Does the award include all concessions or can it be split between concessionaires?
 - a. The award of a Concession Agreement will be based on the proposals submitted to the Department, as well as the services proposed in each proposal. An award may be made to the Respondent whose Proposal is of greatest benefit to Park visitors, the Department and the State of Florida. Final award will depend on the Department's ability to negotiate a satisfactory Agreement with the Respondent. Negotiations resulting from evaluations of Proposals will not bind the Department to award an Agreement. In the event the Department finds the Proposals or negotiations are not acceptable, no Agreement will be awarded. The Department reserves the right to limit the award to any or all elements of this Call for Business Plans.
3. Are the current vendors participating in the Bid?
 - a. Unknown.
4. How satisfied is the park with the current concessionaires?
 - a. Unknown.
5. Which (3) years does the agreement include?
 - a. The agreement will be for a three year term, starting from the date of execution.
6. The revenues listed online, are those the parks revenues or the concessionaire?
 - a. The revenues listed on the Call for Business Plan website are for the different Concessionaires in the park.
7. I see the gate count for attendance, do you have a count for attendance/participation for the concessions?
 - a. The Department does not have this information.
8. What are the plans for the pool?
 - a. The Division of Recreation and Parks anticipates renovation and reopening of the pool at Hillsborough River State Park.
9. Are there any capital improvements plans for the park?
 - a. The Department is not requesting Capital Improvements as part of this Call for Business Plans.