

2026 Florida Folk Festival

Food Vendor Guidelines & Application Instructions

The Best of Florida Music, Art & Culture

Important Notice

There have been changes to the vendor process. **Please read all information carefully** before completing your application.

Application and Review

To participate as a **food vendor** at the Florida Folk Festival, follow the steps below:

- **Deadline:** Applications must be submitted electronically by **11:59 p.m. on December 15, 2025**.
 - **Assistance:** Call toll-free **1-877-635-3655**, Monday–Friday, 9 a.m.–4 p.m., for help with your application.
 - **Submission Address (for required documents):**
Florida Folk Festival
Post Office Box G
White Springs, FL 32096
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Application Instructions

- Applications are submitted through a **Google Form**.
 - You must have a **Gmail account** to submit. A free account can be created at [Google.com](https://www.google.com).
 - You may change the pre-filled Gmail address to your preferred email for future communication.
 - When submitting, you must allow your **email address to be collected**.
 - **Electronic submission is required.** Do not send email attachments, they will not be accepted.
 - After submission, you will receive an on-screen confirmation message.
 - Participation in prior Festivals does not guarantee selection.
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Required Documentation

All paperwork must be received by **March 1, 2026**.

Commercial Vendors must submit:

- Copy of state sales tax revenue form.
- Copy of commercial license (officials will inspect operations on-site).

Nonprofit Groups & Churches must submit:

- Copy of IRS letter of determination.
- Copy of state sales tax revenue form.
- Letter from the president or chair authorizing revenue collection on behalf of the organization.

Failure to submit the required paperwork will result in being classified as a commercial vendor and subject to commercial inspection and permitting.

Vendor Placement

- Vendor site locations are determined by the **Event Coordinator** based on:
 - Booth size and setup.
 - Electrical and water needs.
 - Overall Festival theme and appearance of booth.
 - Site locations change yearly and are assigned to best accommodate vendors and visitor flow.
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Selection of Food Vendors

Invitations are based on:

- Representation of **traditional Florida foodways** (regional, ethnic, or historic).
- Contribution to the **variety and appropriateness** of Festival food offerings.
- Vendor's connection to Florida (e.g., residency).
- Affordability of menu items in a **family-friendly rural setting**.
- Festival guidelines:
 - Vendors must participate **all three days**.
 - **No duplicate menu items** will be accepted.
 - Vending areas must be clean and culturally appropriate- **no carnival-style booths**.

Priority: Applications completed in full, including booth size, water, and electrical needs.

Vendor Fees: *No booth or application fees are required upfront.*

- Standard Food Vendors: **15% of gross sales** (collected Sunday evening after 6 p.m.).
- Amphitheater Food Court Vendors: **20% of gross sales**, due to extended hours.
 - Vendors in this location must remain open until **12 midnight** each evening.
- Vendors are also responsible for **8% Florida sales tax** (information will be shared with local tax office).

Vendor Authorization & Background Checks

- A **Short-Term Vendor Permit** is included in your application.
- Vendors must complete a **sexual offender background check** for all employees, representatives, and volunteers.
 - Records must be provided by **March 1, 2026**.
 - Checks must be done through both:
 - [FDLE Offender Search](#)
 - [National Sex Offender Registry](#)
 - Copies must be kept for your records and submitted to the Festival.
- Vendors with employees appearing in these databases will not be permitted.

Food Service Regulations

- **Self-contained food units:**
 - Must comply with local health regulations.
 - Cannot exceed **400 sq. ft.**
 - Limited sites available.
 - Case-by-case approval for gas appliances or quiet generators.
- **Festival Requirements:**
 - Booths must have a roof, hot & cold running water, and handwash stations.
 - Vendors must comply with **Florida Administrative Code Chapter 10D-13**.
 - Electrical outlets are limited; sharing may be required.
 - **Old Marble Stage Vendors:** Maximum of **two appliances per booth** at once (e.g., 1 coffee pot + 1 toaster = 15 amps).
- Vendors must provide their own equipment (tables, chairs, grills, refrigerators, utensils, fire extinguishers, etc.).
- **Noise restrictions:** Do not play music or generate noise that disrupts nearby booths or stages.
- **Inspection & Permits:** All commercial vendors are subject to state inspection and permitting.

Menu & Service Standards

- Menus must list **all planned items and prices** in the application.
 - Changes to menu or pricing must be approved by the **Food Vendor Coordinator** at least **4 weeks prior** to the Festival.
 - Only **paper plates and cups** may be used. Styrofoam is strongly discouraged.
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Notification

- Applicants will be notified of acceptance status by **January 15, 2026**.
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Mailing Address

Florida Folk Festival

Post Office Box G

White Springs, Florida 32096

[2026 Food Vendor Application – Apply Today!](#)