

**EXHIBIT D**

**Monthly Report of Concessionaire's Total Gross Sales**  
 (Due by the 20<sup>th</sup> of each month)

Park: Cape Florida Bill Baggs State Park Date: 03/06/2025

Concessionaire Name: Lighthouse Cafe, Inc

Period Covered: From February 1<sup>st</sup>, 2025 To February 28<sup>th</sup>, 2025.

**Gross Sales**

Sale Location(s): All Points of Sale \$ 808,956.86

*If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list the name and total sales of each location on an attached second sheet.*

Subcontractor(s): All Subcontractors + \$ 36,941.00.

*Subcontractor is defined in paragraph 11 of this Agreement. If there are multiple subcontractors, please include the total gross sales for all subcontractors on this line; and, list the name and total gross sales of each subcontractor on an attached second sheet.*

Total Taxes Collected: - \$ 58,616.28.

Total Funds from Concessionaire Employee Food Consumption: - \$ \_\_\_\_\_

Total Customer Refunds: # of Refunds: 0 - \$ \_\_\_\_\_

**Total Gross Sales** = \$ 787,281.58.

**Monthly Compensation**

Monthly Commission (13 % rate x Total Gross Sales) \$ 102,346.61

State Use Tax (\_\_\_\_ % rate x Monthly Commission) + \$ \_\_\_\_\_

State Use Tax Exempt Amount (enter \$0.00 if not exempt) - \$ \_\_\_\_\_

Monthly Vending Machine Fee: # of Refunds: \_\_\_\_\_ + \$ \_\_\_\_\_

Monthly Utility Fee(s) to Park + \$ \_\_\_\_\_

Pass through fee Pavilion rentals + \$ \_\_\_\_\_

Other Payments (identify) modular Site + \$ 100<sup>00</sup>

**Total Monthly Compensation Due:** = \$ 102,446.61

**Capital Improvement**

Monthly Deposit Amount: 1.5 % rate x Total Gross Sales \$ 11,809.23

Monthly Spending \$ 0<sup>00</sup>

Total Deposits, Year to Date

\$ 17,471.21

Total Disbursements, Year to Date

\$ 127,750.<sup>00</sup>

End of month balance

\$ 63,262.80.

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.



Signature of Concessionaire

03/06/2025

Date



Signature of Preparer

03/06/2025

Date

JULIA C. DIAZ.

Preparer Name

Return this form to the Department's Agreement Manager.

ALL POINTS SALE

GROSS SALE.

**EXHIBIT E**

Monthly Profit and Loss Statement for February (month) 2025 (year)  
(due with each Monthly Report of Concessionaire's Total Gross Sales)

Concessionaire: Lighthouse Cafe, Inc. Park: Cape Florida Bill Baggs State Park

	<b>Services</b>	<b>Gross Sales</b>	<b>Less Commissions Paid</b>	<b>Less Cost of Goods Sold</b>	<b>Less Operating Expenses</b>	<b>Less Taxes</b>	<b>Net Profit/Loss</b>
1		<u>\$787,281.58</u>	<u>\$80,182.33</u>	<u>\$186,031.90</u>	<u>\$178,505.29</u>	<u>\$58,616.28</u>	<u>\$283,945.78</u>

Comments:

2		<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
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Comments:

3		<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
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Comments:

4		<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
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Comments:

**Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.**

5	<b>Totals:</b>	<u>\$787,281.58</u>	<u>\$80,182.33</u>	<u>\$186,031.90</u>	<u>\$178,505.29</u>	<u>\$58,616.28</u>	<u>\$283,945.78</u>
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Prepared by: JULIA DIAZ

Capacity: Bookkeeper.

Date Submitted: 03/06/2025

**CERTIFICATION:** I certify this monthly profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

Signature of Concessionaire:  Date: 03/06/2025

## Bill Baggs Cape Florida State Park

1200 S CRANDON BLVD  
Key Biscayne Florida 33149

**Transaction#:** 978279  
**Register#:** 1  
**Cashier:** 18535  
**Batch#:** 4908  
**Customer:** SYSTEM, CUSTOMER  
**Date:** 03/20/2025  
**Transaction Type:** Sales  
**Confirmation#:** 17474928

Description	Unit Price	Qty	Amount
Bill Baggs Cape Concession	\$102,446.61	1.00	\$102,446.61

Subtotal \$99,462.73

Sales Tax \$2,983.88

Grand Total **\$102,446.61**

Check Number: 006985, Check \$102,446.61





NO NAME HARBOR

Lighthouse Cafe, Inc (BAR)

PO BOX 490604  
Key Biscayne  
305-361-8487

FIRST HORIZON

26-2/840



6985

03/20/2025

PAY TO THE  
ORDER OF

Bill Baggs State Park

\$\*\*102,446.61

One Hundred Two Thousand Four Hundred Forty-Six and 61/100\*\*\*\*\*

DOLLARS

Bill Baggs State Park  
1200 Crandon Blvd  
Key Biscayne, FL 33149



  
AUTHORIZED SIGNATURE

MEMO

FEBRUARY 2025

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