

**EXHIBIT D**

**Monthly Report of Concessionaire's Total Gross Sales**  
 (Due by the 20<sup>th</sup> of each month)

Park: Cape Florida Bill Baggs State Park Date: 01/06/2025

Concessionaire Name: Lighthouse Cafe, Inc.

Period Covered: From 12/01/2024 To 12/31/2024

**Gross Sales**

Sale Location(s): All Point of Sales \$ 576,147.18

*If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list the name and total sales of each location on an attached second sheet.*

Subcontractor(s): All Subcontractors + \$ 15,256<sup>00</sup>

*Subcontractor is defined in paragraph 11 of this Agreement. If there are multiple subcontractors, please include the total gross sales for all subcontractors on this line; and, list the name and total gross sales of each subcontractor on an attached second sheet.*

Total Taxes Collected: - \$ 44,473.93

Total Funds from Concessionaire Employee Food Consumption: - \$ 0

Total Customer Refunds: # of Refunds: \_\_\_\_\_ - \$ 0

**Total Gross Sales** = \$ 546,929.25

**Monthly Compensation**

Monthly Commission (13 % rate x Total Gross Sales) \$ 71,100.81

State Use Tax (\_\_\_\_ % rate x Monthly Commission) + \$ \_\_\_\_\_

State Use Tax Exempt Amount (enter \$0.00 if not exempt) - \$ \_\_\_\_\_

Monthly Vending Machine Fee: # of Refunds: \_\_\_\_\_ + \$ \_\_\_\_\_

Monthly Utility Fee(s) to Park + \$ \_\_\_\_\_

Pass through fee Pavilion rentals + \$ \_\_\_\_\_

Other Payments (identify) Modular Site + \$ 100<sup>00</sup>

**Total Monthly Compensation Due:** = \$ 71,200.81

**Capital Improvement**

Monthly Deposit Amount: 1.5 % rate x Total Gross Sales \$ 8,203.94

Monthly Spending \$ 111,552.75

Total Deposits, Year to Date \$ 103,619.67

Total Disbursements, Year to Date \$ 209,652.75

End of month balance \$ 173,568.59

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

  
Signature of Concessionaire

01/06/2025  
Date

Orlando Fernandez Jr.  
Signature of Preparer

01/06/2025  
Date

Orlando Fernandez  
Preparer Name

Return this form to the Department's Agreement Manager.

### POINTS OF SALE

### GROSS SALES.

- Lighthouse Cafe	\$ 71,634.20 .
- Boaters Grill	\$ 355,079.53
- Gift Shop	\$ 144.56
- Lighthouse Bikes Rentals	\$ 5,136.00
- Lighthouse Beach Rentals	\$ 8,570.00
- Boat Rental	\$ 600.00
- Ice Cream	\$ 950.00 .
- Paddle Board	\$ 0.00.
- BAR (The Cleat)	\$ 120,701.27 .
- Special Events	\$ 28,587.62

**EXHIBIT E**

Monthly Profit and Loss Statement for December (month) 2025 (year)  
(due with each Monthly Report of Concessionaire's Total Gross Sales)

Concessionaire: Lighthouse Cafe, Inc Park: Cape Florida Bill Baggs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	<u>\$546,935.25</u>	<u>\$77,763.30</u>	<u>\$188,796.92</u>	<u>\$176,903.23</u>	<u>\$44,473.93</u>	<u>\$58,997.87</u>

Comments:

2	_____	_____	_____	_____	_____	_____
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Comments:

3	_____	_____	_____	_____	_____	_____
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Comments:

4	_____	_____	_____	_____	_____	_____
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Comments:

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

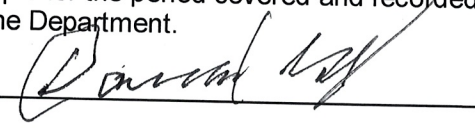
5 Totals: \$546,935.25 \$77,763.30 \$188,796.92 \$176,903.23 \$44,473.93 \$58,997.87

Prepared by: Orlando Fernandez Jr.

Capacity: C.P.A.

Date Submitted: 01/06/2025

**CERTIFICATION:** I certify this monthly profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

Signature of Concessionaire:  Date: 01/06/2025

Florida State Parks  
Bill Baggs Cape Florida State Park  
1200 S CRANDON BLVD  
Key Biscayne  
Florida 33149

SALES RECEIPT

Transaction #: 929913  
Register #: 1  
Cashier #: 15708  
Batch #: 4749  
Customer: CUSTOMER SYSTEM  
Date :01/20/2025 Time :1:51 PM  
Transaction Type: Sales  
Confirmation #: 16739969

Item	Qty	Price
Bill Baggs Cape Concession		\$71,200.81
- SKU :constore161		

Sub Total\$69,127.00  
iCommercial Rental Tx \$1,382.54  
iDade (County) \$691.27  
TaxHoliday \$0.00  
Grand Total\$71,200.81

Check tendered\$71,200.81  
Check Number 23802  
Join us at [www.FloridaStateParks.org](http://www.FloridaStateParks.org) and  
use #FLStateParks!  
16739969

