

EXHIBIT D

Monthly Report of Concessionaire's Total Gross Sales
 (Due by the 20th of each month)

Park: Cape Florida Bill Baggs State Park Date: 12/04/2024

Concessionaire Name: Lighthouse Cafe, Inc.

Period Covered: From November 1st, 2024 To November 30th, 2024

Gross Sales

Sale Location(s): All Points of Sales \$ 624,597.30
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list the name and total sales of each location on an attached second sheet.

Subcontractor(s): All Subcontractors + \$ 19,145.00
Subcontractor is defined in paragraph 11 of this Agreement. If there are multiple subcontractors, please include the total gross sales for all subcontractors on this line; and, list the name and total gross sales of each subcontractor on an attached second sheet.

Total Taxes Collected: - \$ 46,332.28

Total Funds from Concessionaire Employee Food Consumption: - \$ Ø

Total Customer Refunds: # of Refunds: Ø - \$ Ø

Total Gross Sales = \$ 597,410.02

Monthly Compensation

Monthly Commission (13 % rate x Total Gross Sales) \$ 77,663.30

State Use Tax (____ % rate x Monthly Commission) + \$ _____

State Use Tax Exempt Amount (enter \$0.00 if not exempt) - \$ _____

Monthly Vending Machine Fee: # of Refunds: _____ + \$ _____

Monthly Utility Fee(s) to Park + \$ _____

Pass through fee Pavilion rentals + \$ _____

Other Payments (identify) Modular Site. + \$ 100.00

Total Monthly Compensation Due: = \$ 77,763.30

Capital Improvement

Monthly Deposit Amount: 1.5 % rate x Total Gross Sales \$ 8,961.15

Monthly Spending \$ Ø

Total Deposits, Year to Date \$ 94,658.52

Total Disbursements, Year to Date \$ 98,100.⁰⁰

End of month balance \$ 276,160.19.

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.


Signature of Concessionaire

12/05/24
Date

Orlando Fernandez Jr.
Signature of Preparer

12/04/2024
Date

Orlando Fernandez Jr.
Preparer Name

Return this form to the Department's Agreement Manager.

POINT OF SALE

GROSS SALES .

Lighthouse Cafe	\$ 74,763.24.
Boaters Grill	\$ 367,912.36
Gift Shop	\$ 352.78.
Lighthouse Bikes Rentals	\$ 4,508.00.
Lighthouse Beach Rentals	\$ 12,195. ⁰⁰
Boat Rental	\$ 1,600. ⁰⁰
Ice Cream	\$ 842. ⁰⁰ .
Paddle Boards	\$ 0. ⁰⁰ .
BAR (The Cleat)	\$ 133,428.09
Special Events	\$ 48,140.83

EXHIBIT E

Monthly Profit and Loss Statement for November (month) 2024 (year)
(due with each Monthly Report of Concessionaire's Total Gross Sales)

Concessionaire: Lighthouse Cafe, Inc Park: Cape Florida Bill Baggs State Park

	Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1		<u>\$597,410.02.</u>	<u>\$45,291.97</u>	<u>\$127,615.09</u>	<u>\$191,168.98.</u>	<u>\$46,332.28</u>	<u>\$187,001.70.</u>

Comments:

2		<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
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Comments:

3		<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
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Comments:

4		<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
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Comments:

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

5 Totals: \$597,410.02 \$45,291.97 \$127,615.09 \$191,168.98 \$46,332.28 \$187,001.70

Prepared by: Orlando Fernandez Jr.

Capacity: CPA

Date Submitted: 12/04/2024

CERTIFICATION: I certify this monthly profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

Signature of Concessionaire:  Date: _____

Florida State Parks
Bill Baggs Cape Florida State Park
1200 S CRANDON BLVD
Key Biscayne
Florida 33149

SALES RECEIPT

Transaction #: 907350
Register #: 2
Cashier #: 6012
Batch #: 4664
Customer: CUSTOMER SYSTEM
Date :12/22/2024 Time :10:58 AM
Transaction Type: Sales
Confirmation #: 16428426
REPRINT

Item	Qty	Price
Bill Baggs Cape Concession		\$77,763.30
- SKU :constore161		

Sub Total\$75,498.35
iCommercial Rental 1x \$1,509.97
iDade (County) \$754.98
TaxHoliday \$0.00
Grand Total\$77,763.30

Check tendered\$77,763.30
Check Number 23731
Join us at www.FloridaStateParks.org and
use #FLStateParks!
16428426

