

**EXHIBIT D**

**Monthly Report of Concessionaire's Total Gross Sales**  
(Due by the 20<sup>th</sup> of each month)

Park: Bill Baggs State Park Date: 08/05/2024

Concessionaire Name: Lighthouse Cafe, Inc.

Period Covered: From July 1<sup>st</sup> / 2024 To July 31<sup>st</sup> / 2024

**Gross Sales**

Sale Location(s): All Points of Sales \$ 568,941.74

*If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list the name and total sales of each location on an attached second sheet.*

Subcontractor(s): All Subcontractors + \$ 57,584.00

*Subcontractor is defined in paragraph 11 of this Agreement. If there are multiple subcontractors, please include the total gross sales for all subcontractors on this line; and, list the name and total gross sales of each subcontractor on an attached second sheet.*

Total Taxes Collected: - \$ 46,034.72

Total Funds from Concessionaire Employee Food Consumption: - \$ 0

Total Customer Refunds: # of Refunds: 0 - \$ 0

**Total Gross Sales** = \$ 580,491.02

**Monthly Compensation**

Monthly Commission (13 % rate x Total Gross Sales) \$ 75,463.84

State Use Tax (\_\_\_\_ % rate x Monthly Commission) + \$

State Use Tax Exempt Amount (enter \$0.00 if not exempt) - \$

Monthly Vending Machine Fee: # of Refunds: \_\_\_\_\_ + \$

Monthly Utility Fee(s) to Park + \$

Pass through fee Pavilion rentals + \$

Other Payments (identify) Modular site + \$ 100.00

**Total Monthly Compensation Due:** = \$ 75,563.84

**Capital Improvement**

Monthly Deposit Amount: 1.5 % rate x Total Gross Sales \$ 8,707.37

Monthly Spending \$ 0

Total Deposits, Year to Date

\$ 67,226.15

Total Disbursements, Year to Date

\$ 98,100.<sup>00</sup>

End of month balance

\$ 248,727.82.

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

*[Signature]*  
Signature of Concessionaire

08/06/2024  
Date

Orlando Fernandez Jr.  
Signature of Preparer

08/05/2024.  
Date

Orlando Fernandez Jr.  
Preparer Name

Return this form to the Department's Agreement Manager.

## POINT OF SALE

## GROSS SALES

- LIGHTHOUSE CAFE	\$ 100,273.41
- BOATERS GRILL	\$ 339,453.74
- GIFT SHOP	\$ 517.93
- LIGHTHOUSE BIKE RENTALS	\$ 3,822. <sup>00</sup>
- LIGHTHOUSE BEACH RENTALS	\$ 49,920. <sup>00</sup>
- BOAT RENTAL	\$ 2600. <sup>00</sup>
- ICE CREAM	\$ 1242. <sup>00</sup>
- PADDLE BOARDS	\$ 0. <sup>00</sup>
- BAR (The Cleat)	\$ 126,595.42
- SPECIAL EVENTS	\$ 2101.24

**EXHIBIT E**  
Monthly Profit and Loss Statement for JULY (month) 2024 (year)  
(due with each Monthly Report of Concessionaire's Total Gross Sales)

Concessionaire: Lighthouse Cafe, Inc Park: Bill Baggs State Park.

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	<u>\$580,491.02</u>	<u>\$64,194.75</u>	<u>\$203,001.98</u>	<u>\$152,057.46</u>	<u>\$46,034.72</u>	<u>\$115,202.11</u>

Comments:

2	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
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Comments:

3	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
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Comments:

4	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
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Comments:

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

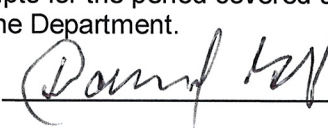
5	Totals: <u>\$580,491.02</u>	<u>\$64,194.75</u>	<u>\$203,001.98</u>	<u>\$152,057.46</u>	<u>\$46,034.72</u>	<u>\$115,202.11</u>
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Prepared by: Orlando Fernandez

Capacity: CPA

Date Submitted: 08/06/2024

**CERTIFICATION:** I certify this monthly profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

Signature of Concessionaire:  Date: 08/06/2024



Lighthouse Cafe, Inc (BOATER'S GRILL)

 PO BOX 490604  
 Key Biscayne  
 305-361-8487

FIRST HORIZON

26-2/840



08/20/2024

 PAY TO THE  
 ORDER OF

Bill Baggs State Park

\$ 75,563.84

Seventy-Five Thousand Five Hundred Sixty-Three and 84/100\*\*\*\*\*

DOL

 Bill Baggs State Park  
 1200 Crandon Blvd  
 Key Biscayne, FL 33149

MEMO

JULY 2024



AUTHORIZED SIGNATURE

⑈023481⑈ ⑆084000026⑆ 20001966227⑈

 Bill Baggs Cape Florida State Park  
 1200 S CRANDON BLVD  
 Key Biscayne  
 Florida 33149

## SALES RECEIPT

 Transaction #: 841670  
 Register #: 2  
 Cashier #: 18843  
 Batch #: 4372  
 Customer: CUSTOMER SYSTEM  
 Date :08/20/2024 Time :3:31 PM  
 Transaction Type: Sales  
 Confirmation #: 15517877

 This transaction is tax exempt. The tax  
 exempt id is: CA-0715 Food Vendor

Item	Qty	Price
Bill Baggs Cape Concession	1	\$75,563.84
/E		
- SKU :constore161te		
Sub Total		\$75,563.84
Commercial Rental Tx		\$0.00
Dade (County)		\$0.00
TaxHoliday		\$0.00
Grand Total		\$75,563.84
Check tendered		\$75,563.84
Check Number		23481

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15517877

