

**EXHIBIT D**Monthly Report of Concessionaire's Total Gross Sales  
(Due by the 20<sup>th</sup> of each month)Park: Bill Baggs Cape Florida State Park Date: 04/05/2024Concessionaire Name: Lighthouse Cafe, Inc.Period Covered: From March 1<sup>st</sup>, 2024 To March 31<sup>st</sup>, 2024**Gross Sales**Sale Location(s): All Points of Sale \$ 865,519.75  
*If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list the name and total sales of each location on an attached second sheet.*Subcontractor(s): All subcontractors + \$ 44,573.29  
*Subcontractor is defined in paragraph 11 of this Agreement. If there are multiple subcontractors, please include the total gross sales for all subcontractors on this line; and, list the name and total gross sales of each subcontractor on an attached second sheet.*Total Taxes Collected: - \$ 66,717.95Total Funds from Concessionaire Employee Food Consumption: - \$ 0Total Customer Refunds: # of Refunds: \_\_\_\_\_ - \$ 0**Total Gross Sales** = \$ 843,375.09**Monthly Compensation**Monthly Commission (13 % rate x Total Gross Sales) \$ 109,638.76

State Use Tax (\_\_\_\_ % rate x Monthly Commission) + \$ \_\_\_\_\_

State Use Tax Exempt Amount (enter \$0.00 if not exempt) - \$ \_\_\_\_\_

Monthly Vending Machine Fee: # of Refunds: \_\_\_\_\_ + \$ \_\_\_\_\_

Monthly Utility Fee(s) to Park + \$ \_\_\_\_\_

Pass through fee Pavilion rentals + \$ \_\_\_\_\_

Other Payments (identify) Modular Site + \$ 100<sup>00</sup>**Total Monthly Compensation Due:** = \$ \_\_\_\_\_**Capital Improvement**Monthly Deposit Amount: 1.5 % rate x Total Gross Sales \$ 12,650.62Monthly Spending \$ 0

Total Deposits, Year to Date

\$ 17,184.19.

Total Disbursements, Year to Date

\$ 0

End of month balance

\$ 304,808.18.

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

Signature of Concessionaire

Date

Signature of Preparer

Date

Preparer Name

Return this form to the Department's Agreement Manager.

## ALL POINTS OF SALE

## GROSS SALES.

- Lighthouse Cafe	\$ 115,133.57.
- Boaters Grill	\$ 535,146.26
- Gift Shop	\$ 449.72.
- Lighthouse Bikes Rentals	\$ 6335.00
- Lighthouse Beach Rentals	\$ 34,328.29
- Boat Rentals	\$ 2,360.00
- Ice Cream	\$ 1,550.00
- Paddle Boards	\$ 0.00.
- BAR (The Cleat)	\$ 202,730.20
- Special Events	\$ 12,060.00.

**EXHIBIT E**

Monthly Profit and Loss Statement for March (month) 2024 (year)  
(due with each Monthly Report of Concessionaire's Total Gross Sales)

Concessionaire: Lighthouse Cafe, Inc Park: Bill Baggs Cape Florida State Florida.

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	<u>\$910,093.04</u>	<u>\$80,940.07</u>	<u>\$203,802.49</u>	<u>\$456,205.43</u>	<u>\$66,717.95</u>	<u>\$102,427.10</u>

Comments:

2	_____	_____	_____	_____	_____	_____
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Comments:

3	_____	_____	_____	_____	_____	_____
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Comments:

4	_____	_____	_____	_____	_____	_____
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Comments:

**Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.**


5 Totals: \$910,093.04 \$80,940.07 \$203,802.49 \$456,205.43 \$66,717.95 \$102,427.10.

Prepared by: Orlando Fernandez Jr.

Capacity: CPA.

Date Submitted: 04/05/2024

**CERTIFICATION:** I certify this monthly profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

Signature of Concessionaire:  Date: 04/05/2024

Bill Baggs Cape Florida State Park  
1200 S CRANDON BLVD  
Key Biscayne  
Florida 33149

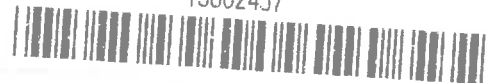
SALES RECEIPT

Transaction #: 742909  
Register #: 1  
Cashier #: 7679  
Batch #: 4050  
Customer: CUSTOMER SYSTEM  
Date: 04/20/2024 Time: 10:39 AM  
Transaction Type: Sales  
Confirmation #: 13802457

Item	Qty	Price
Bill Baggs Cape Concession		\$109,738.76
- SKU :constore161		

Sub Total \$104,017.78  
iCommerical Rental Tx \$4,680.80  
iDade (County) \$1,040.18  
TaxHoliday \$0.00  
Grand Total \$109,738.76

Check tendered \$109,738.76  
Check Number 23198  
Join us at [www.FloridaStateParks.org](http://www.FloridaStateParks.org) and  
use #FLStateParks!  
13802457



Lighthouse Cafe, Inc (BOATER'S GRILL)

PO BOX 490604  
Key Biscayne  
305-361-8487

FIRST HORIZON

26-2/840



04/20/2024

23198

PAY TO THE  
ORDER OF

Bill Baggs State Park

One Hundred Nine Thousand Seven Hundred Thirty-Eight and 76/100\*\*\*\*\*

\$\*\*109,738.76

DOLLARS

Bill Baggs State Park  
1200 Crandon Blvd  
Key Biscayne, FL 33149

MEMO

MARCH 2024

⑈023198⑈ ⑈084000026⑈ 20001966227⑈



*Authorized Signature*  
AUTHORIZED SIGNATURE



Security features. Details on back.