

**EXHIBIT D**

**Monthly Report of Concessionaire's Total Gross Sales**  
(Due by the 20<sup>th</sup> of each month)

Park: Bill Baggs Cape Florida State Park Date: 11/06/2023

Concessionaire Name: Lighthouse Cafe, Inc

Period Covered: From October 1<sup>st</sup>, 2023 To October 31<sup>st</sup>, 2023

**Gross Sales**

Sale Location(s): All Points of Sale \$ 464,181.03

*If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list the name and total sales of each location on an attached second sheet.*

Subcontractor(s): Subcontractors + \$ 22,370.60

*Subcontractor is defined in paragraph 11 of this Agreement. If there are multiple subcontractors, please include the total gross sales for all subcontractors on this line; and, list the name and total gross sales of each subcontractor on an attached second sheet.*

Total Taxes Collected: - \$ 36,051.27

Total Funds from Concessionaire Employee Food Consumption: - \$ 0

Total Customer Refunds: # of Refunds: \_\_\_\_\_ - \$ 0

**Total Gross Sales** = \$ 450,500.36

**Monthly Compensation**

Monthly Commission (13 % rate x Total Gross Sales) \$ 58,565.04

State Use Tax (\_\_\_\_ % rate x Monthly Commission) + \$ \_\_\_\_\_

State Use Tax Exempt Amount (enter \$0.00 if not exempt) - \$ \_\_\_\_\_

Monthly Vending Machine Fee: # of Refunds: \_\_\_\_\_ + \$ \_\_\_\_\_

Monthly Utility Fee(s) to Park + \$ \_\_\_\_\_

Pass through fee Pavilion rentals + \$ \_\_\_\_\_

Other Payments (identify) Modular Site + \$ 100

**Total Monthly Compensation Due:** = \$ 58,665.04

**Capital Improvement**

Monthly Deposit Amount: 1.5 % rate x Total Gross Sales \$ 6,757.50

Monthly Spending \$ 0

Total Deposits, Year to Date

\$ 91,652.99

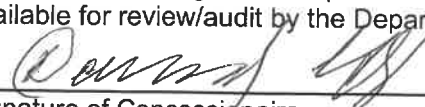
Total Disbursements, Year to Date

\$ Ø

End of month balance

\$ 266,010.92.

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

  
 Signature of Concessionaire

Date

11/06/2023
Orlando Fernandez Jr.  
 Signature of Preparer

Date

11/06/2023
Orlando Fernandez Jr.  
 Preparer Name

Return this form to the Department's Agreement Manager.

## Point of Sale

## Gross Sales

- Lighthouse Cafe	\$ 65,212.28
- Boaters Grill	\$ 292,086.17
- Gift Shop	\$ 176.36
- Lighthouse Bikes Rentals	\$ 3,518.00
- Lighthouse Beach Rentals	\$ 14,460.00
- Boat Rental	\$ 2,700.00
- Ice Cream	\$ 858.00
- Paddle Boards	\$ 834.60
- BAR (The Cleat)	\$ 95,931.94
- Special Events	\$ 10,774.28



Lighthouse Cafe, Inc (BOATER'S GRILL)

PO BOX 490604  
Key Biscayne  
305-361-8487

FIRST HORIZON



26-2/840

11/20/2023

PAY TO THE  
ORDER OF

Bill Baggs State Park

\$\*\*58,665.04

Fifty-Eight Thousand Six Hundred Sixty-Five and 04/100\*\*\*\*\*

DOI

Bill Baggs State Park  
1200 Crandon Blvd  
Key Biscayne, FL 33149



*[Signature]*

AUTHORIZED SIGNATURE

MEMO

OCTOBER 2023

⑈022868⑈ ⑆084000026⑆ 20001966227⑈

Bill Baggs Cape Florida State Park  
1200 S CRANDON BLVD  
Key Biscayne  
Florida 33149

SALES RECEIPT

Transaction #: 641410  
Register #: 1  
Cashier #: 20842  
Batch #: 3650  
Customer: CUSTOMER SYSTEM  
Date :11/21/2023 Time :7:32 AM  
Transaction Type: Sales  
Confirmation #: 12002654

Item	Qty	Price
=====		
Bill Baggs Cape Concession	1	\$58,665.04
- SKU :constore161		

Sub Total\$55,084.54  
iCommerical Rental Tx \$3,029.65  
iDade (County) \$550.85  
TaxHoliday \$0.00  
Grand Total\$58,665.04

Check tendered\$58,665.04  
Check Number 22868  
Join us at [www.FloridaStateParks.org](http://www.FloridaStateParks.org) and  
use #FLStateParks!  
12002654

