

**EXHIBIT D**Monthly Report of Concessionaire's Total Gross Sales  
(Due by the 20<sup>th</sup> of each month)Park: Bill Baggs Cape Florida State Park Date: 09/08/2023Concessionaire Name: Lighthouse Cafe, IncPeriod Covered: From 08/01/2023 To 08/31/2023**Gross Sales**Sale Location(s): All Points of Sale \$ 516,873.49*If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list the name and total sales of each location on an attached second sheet.*Subcontractor(s): All Subcontractors + \$ 43,287.30*Subcontractor is defined in paragraph 11 of this Agreement. If there are multiple subcontractors, please include the total gross sales for all subcontractors on this line; and, list the name and total gross sales of each subcontractor on an attached second sheet.*Total Taxes Collected: - \$ 41,359.42Total Funds from Concessionaire Employee Food Consumption: - \$ 0Total Customer Refunds: # of Refunds:            - \$ 0**Total Gross Sales** = \$ 518,800.84**Monthly Compensation**Monthly Commission (13 % rate x Total Gross Sales) \$ 67,444.10State Use Tax (\_\_\_\_ % rate x Monthly Commission) + \$           State Use Tax Exempt Amount (enter \$0.00 if not exempt) - \$           Monthly Vending Machine Fee: # of Refunds:            + \$           Monthly Utility Fee(s) to Park + \$           Pass through fee Pavilion rentals + \$           Other Payments (identify) modular site + \$ 100<sup>00</sup>**Total Monthly Compensation Due:** = \$ 67,544.10**Capital Improvement**Monthly Deposit Amount: 1.5 % rate x Total Gross Sales \$ 7,782.01Monthly Spending \$ 0

Total Deposits, Year to Date

\$ 77,119.11

Total Disbursements, Year to Date

\$ 0

End of month balance

\$ 251,476.54

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

Donald Lopez  
Signature of Concessionaire

09/08/2023  
Date

Orlando Fernandez Jr.  
Signature of Preparer

09/08/2023  
Date

Orlando Fernandez Jr  
Preparer Name

Return this form to the Department's Agreement Manager.

Point of Sale

Gross Sale.

Lighthouse Cafe, Inc	\$ 84,382.72.
Boaters Grill	\$ 296,901.05
Gift Shop	\$ 235.66
Lighthouse Bikes Rentals	\$ 3,687.00
Lighthouse Beach Rentals	\$ 33,457.00
Boat Rental	\$ 2,340.00
Ice Cream	\$ 985
Paddle Boards	\$ 2,318.30
The Cleat	\$ 132,544.52.
Special Events	\$ 2,809.54

**EXHIBIT E**

Monthly Profit and Loss Statement for August (month) 2023 (year)  
(due with each Monthly Report of Concessionaire's Total Gross Sales)

Concessionaire: Lighthouse Cafe, Inc. Park: Bill Baggs Cape Florida State Park.

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	<u>\$560,160.79</u>	<u>\$77,849.10</u>	<u>\$197,734.33</u>	<u>\$280,125.71</u>	<u>\$58,341.10</u>	<u>\$53,889.45</u>

Comments:

2	_____	_____	_____	_____	_____	_____
---	-------	-------	-------	-------	-------	-------

Comments:

3	_____	_____	_____	_____	_____	_____
---	-------	-------	-------	-------	-------	-------

Comments:

4	_____	_____	_____	_____	_____	_____
---	-------	-------	-------	-------	-------	-------

Comments:

**Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.**

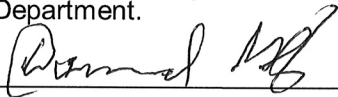
5 Totals: \$560,160.79 \$77,849.10 \$197,734.33 \$280,125.71 \$58,341.10 \$53,889.45

Prepared by: Orlando Fernandez Jr.

Capacity: CPA

Date Submitted: 09/08/23

**CERTIFICATION:** I certify this monthly profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

Signature of Concessionaire:  Date: 09/08/2023



Lighthouse Cafe, Inc (BOATER'S GRILL)

PO BOX 490604  
Key Biscayne  
305-361-8487

FIRST HORIZON



26-2/840

09/20/2023

PAY TO THE  
ORDER OF

Bill Baggs State Park

\$ \*\*67,544.10

Sixty-Seven Thousand Five Hundred Forty-Four and 10/100\*\*\*\*\*

DOLLA

Bill Baggs State Park  
1200 Crandon Blvd  
Key Biscayne, FL 33149
  
AUTHORIZED SIGNATURE

MEMO

AUGUST 2023

⑈022756⑈ ⑆084000026⑆ 20001966227⑈

Bill Baggs Cape Florida State Park  
1200 S CRANDON BLVD  
Key Biscayne  
Florida 33149

## SALES RECEIPT

Transaction #: 611536  
 Register #: 1  
 Cashier #: 21417  
 Batch #: 3505  
 Customer: CUSTOMER SYSTEM  
 Date :09/20/2023 Time :1:43 PM  
 Transaction Type: Sales  
 Confirmation #: 11457089

Item	Qty	Price
Bill Baggs Cape Concession		1\$67,544.10
- SKU :constore161		

Sub Total\$63,421.69  
 iCommerical Rental Tx \$3,488.19  
 iDade (County) \$634.22  
 TaxHoliday \$0.00  
 Grand Total\$67,544.10

Check tendered\$67,544.10  
 Check Number 22756  
 Join us at [www.FloridaStateParks.org](http://www.FloridaStateParks.org) and  
 use #FLStateParks!  
 11457089



**EXHIBIT D**Monthly Report of Concessionaire's Total Gross Sales  
(Due by the 20<sup>th</sup> of each month)Park: Bill Baggs Cape Florida State Park Date: 09/08/2023Concessionaire Name: Lighthouse Cafe, IncPeriod Covered: From 08/01/2023 To 08/31/2023**Gross Sales**Sale Location(s): All Points of Sale \$ 516,873.49*If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list the name and total sales of each location on an attached second sheet.*Subcontractor(s): All Subcontractors + \$ 43,287.30*Subcontractor is defined in paragraph 11 of this Agreement. If there are multiple subcontractors, please include the total gross sales for all subcontractors on this line; and, list the name and total gross sales of each subcontractor on an attached second sheet.*Total Taxes Collected: - \$ 41,359.92Total Funds from Concessionaire Employee Food Consumption: - \$ 0Total Customer Refunds: # of Refunds: \_\_\_\_\_ - \$ 0**Total Gross Sales** = \$ 518,800.84**Monthly Compensation**Monthly Commission (13 % rate x Total Gross Sales) \$ 67,444.10

State Use Tax (\_\_\_\_ % rate x Monthly Commission) + \$ \_\_\_\_\_

State Use Tax Exempt Amount (enter \$0.00 if not exempt) - \$ \_\_\_\_\_

Monthly Vending Machine Fee: # of Refunds: \_\_\_\_\_ + \$ \_\_\_\_\_

Monthly Utility Fee(s) to Park + \$ \_\_\_\_\_

Pass through fee Pavilion rentals + \$ \_\_\_\_\_

Other Payments (identify) modular site + \$ 100.00**Total Monthly Compensation Due:** = \$ 67,544.10**Capital Improvement**Monthly Deposit Amount: 1.5 % rate x Total Gross Sales \$ 7,782.01Monthly Spending \$ 0

Total Deposits, Year to Date

\$ 77,119.11

Total Disbursements, Year to Date

\$ 0

End of month balance

\$ 251,476.54

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department.

*[Signature]*  
Signature of Concessionaire

09/08/2023  
Date

Orlando Fernandez Jr.  
Signature of Preparer

09/08/2023  
Date

Orlando Fernandez Jr  
Preparer Name

Return this form to the Department's Agreement Manager.

Point of Sale	Gross Sale.
Lighthouse Cafe, Inc	\$ 84,382.72.
Boaters Grill	\$ 296,901.05
Gift Shop	\$ 235.66
Lighthouse Bikes Rentals	\$ 3,687.00
Lighthouse Beach Rentals	\$ 33,957.00
Boat Rental	\$ 2,340.00
Ice Cream	\$ 985
Paddle Boards	\$ 2,318.30
The Cleat	\$ 132,544.52.
Special Events	\$ 2,809.54



Lighthouse Cafe, Inc (BOATER'S GRILL)

PO BOX 490604  
Key Biscayne  
305-361-8487

FIRST HORIZON

26-2/840



22756

09/20/2023

PAY TO THE  
ORDER OF

Bill Baggs State Park

\$ \*\*67,544.10

Sixty-Seven Thousand Five Hundred Forty-Four and 10/100\*\*\*\*\* DOLLARS

Bill Baggs State Park  
1200 Crandon Blvd  
Key Biscayne, FL 33149



*[Signature]*  
AUTHORIZED SIGNATURE

MEMO

AUGUST 2023

⑈022756⑈ ⑆084000026⑆ 20001966227⑈

Security features. Details on back.