

EXHIBIT A
Monthly Report of Concessionaire's Total Gross Sales
(Due by the 20th of each month)

Park: Ponce De Leon State Park Date: 4/8/2020
Concessionaire Name: A & B ETC, INC
Period Covered: From: January 1, 2020 To: January 31, 2020

Gross Sales

Sale Location(s): Ponce De Leon State Park \$0.00
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list

Total Taxes Collected: - \$0.00

Total Customer Refunds: # of Refunds: _____ - _____

Total Gross Sales = \$0.00

Monthly Compensation

Monthly Commission (7% rate x Total Gross Sales) \$0.00

Flat Fee + _____

Monthly Utility Fee(s) to Park + \$0.00

Pass through fees (entrance fees, pavilion rentals, etc.) + _____

Other Payments (identify) For the incorrect Months(May thru August) + \$0.00

Use Tax (if applicable) + _____

Total Monthly Compensation Due: = \$0.00

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual

[Signature] 4/8/2020
Signature of Concessionaire Date

[Signature] 4/8/2020
Signature of Preparer Date

Brenda Shirah
Preparer Name

Return this form to the Department's Agreement Manager.

EXHIBIT E

Monthly Profit and Loss Statement for January (month) 2020 (year)
 (due with each Monthly Report of Concessionaire's Total Grand Gross Sales)

Concessionaire: A & B ETC INC Park: Ponce De Leon Springs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	0.00	0.00	0.00	0.00	0.00	\$0.00
Comments:						
2						
Comments:						
3						
Comments:						
4						
Comments:						

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

5	Totals:	0.00	0.00	0.00	0.00	0.00	\$0.00
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Prepared by: Brenda Shirah

Capacity: Manager

Date Submitted: 4/8/2020

CERTIFICATION: I certify this annual profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department


Signature of Concessionaire:  Date: 4/8/2020

EXHIBIT A
 Monthly Report of Concessionaire's Total Gross Sales
 (Due by the 20th of each month)

Park: Ponce De Leon State Park Date: 4/8/2020
 Concessionaire Name: A & B ETC, INC
 Period Covered: From: February 1, 2020 To: February 29, 2020

Gross Sales

Sale Location(s): Ponce De Leon State Park \$0.00
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list

Total Taxes Collected: - \$0.00

Total Customer Refunds: # of Refunds: -

Total Gross Sales **= \$0.00**

Monthly Compensation

Monthly Commission (7% rate x Total Gross Sales) \$0.00

Flat Fee +

Monthly Utility Fee(s) to Park + \$0.00

Pass through fees (entrance fees, pavilion rentals, etc.) +

Other Payments (identify) For the incorrect Months(May thru August) + \$0.00

Use Tax (if applicable) +

Total Monthly Compensation Due: **= \$0.00**

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual

 4/8/2020
 Signature of Concessionaire Date

 4/8/2020
 Signature of Preparer Date

Brenda Shirah

Preparer Name

Return this form to the Department's Agreement Manager.

EXHIBIT E

Monthly Profit and Loss Statement for February (month) 2020 (year)
(due with each Monthly Report of Concessionaire's Total Grand Gross Sales)

Concessionaire: A & B ETC INC Park: Ponce De Leon Springs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	0.00	0.00	0.00	0.00	0.00	\$0.00
Comments:						
2						
Comments:						
3						
Comments:						
4						
Comments:						

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

5	Totals:	0.00	0.00	0.00	0.00	0.00	\$0.00
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Prepared by: Brenda Shirah

Capacity: Manager

Date Submitted: 4/8/2020

CERTIFICATION: I certify this annual profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department

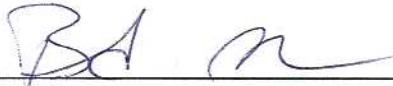
Signature of Concessionaire:  Date: 4/8/2020

EXHIBIT A
 Monthly Report of Concessionaire's Total Gross Sales
 (Due by the 20th of each month)

Park: Ponce De Leon State Park Date: 4/8/2020
 Concessionaire Name: A & B ETC, INC
 Period Covered: From: March 1, 2020 To: March 31, 2020

Gross Sales

Sale Location(s): Ponce De Leon State Park \$0.00
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list

Total Taxes Collected: - \$0.00

Total Customer Refunds: # of Refunds: -

Total Gross Sales = \$0.00

Monthly Compensation

Monthly Commission (7% rate x Total Gross Sales) \$0.00

Flat Fee +

Monthly Utility Fee(s) to Park + \$0.00

Pass through fees (entrance fees, pavilion rentals, etc.) +


Other Payments (identify) For the incorrect Months(May thru August) + \$0.00

Use Tax (if applicable) +

Total Monthly Compensation Due: = \$0.00

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual

 4/8/2020
 Signature of Concessionaire Date

 4/8/2020
 Signature of Preparer Date

Brenda Shirah
 Preparer Name

Return this form to the Department's Agreement Manager.

EXHIBIT E

Monthly Profit and Loss Statement for March (month) 2020 (year)
 (due with each Monthly Report of Concessionaire's Total Grand Gross Sales)

Concessionaire: A & B ETC INC Park: Ponce De Leon Springs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	0.00	0.00	0.00	0.00	0.00	\$0.00
Comments:						
2						
Comments:						
3						
Comments:						
4						
Comments:						

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

5	Totals:	0.00	0.00	0.00	0.00	0.00	\$0.00
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Prepared by: Brenda Shirah

Capacity: Manager

Date Submitted: 4/8/2020

CERTIFICATION: I certify this annual profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department

Signature of Concessionaire:  Date: 4/8/2020

EXHIBIT E

Monthly Profit and Loss Statement for July (month) 2020 (year)
 (due with each Monthly Report of Concessionaire's Total Grand Gross Sales)

Concessionaire: A & B ETC INC Park: Ponce De Leon Springs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	<u>5,192.19</u>	<u>439.96</u>	<u>2,589.59</u>	<u>1,399.53</u>	<u>335.68</u>	<u>\$427.43</u>
Comments:						
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Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

5	Totals:	<u>5,192.19</u>	<u>439.96</u>	<u>2,589.59</u>	<u>1,399.53</u>	<u>335.68</u>	<u>\$427.43</u>
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Prepared by: Brenda Shirah

Capacity: Manager

Date Submitted: _____

CERTIFICATION: I certify this annual profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department

Signature of Concessionaire:  Date: 8/4/2020

EXHIBIT A
 Monthly Report of Concessionaire's Total Gross Sales
 (Due by the 20th of each month)

Park: Ponce De Leon State Park Date: 8/4/2020
 Concessionaire Name: A & B ETC, INC
 Period Covered: From: July 1, 2020 To: July 31, 2020

Gross Sales

Sale Location(s): Ponce De Leon State Park \$5,192.19
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list

Total Taxes Collected: - \$335.68

Total Customer Refunds: - # of Refunds:

Total Gross Sales **= \$4,856.51**

Monthly Compensation

Monthly Commission (7% rate x Total Gross Sales) \$339.96

Flat Fee +

Monthly Utility Fee(s) to Park + \$50.00

Pass through fees (entrance fees, pavilion rentals, etc.) +

Other Payments (identify) For the incorrect Months(May thru August) + \$50.00

June Monthly Utility Fee +


Use Tax (if applicable) +

Total Monthly Compensation Due: **= \$439.96**

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual

 8/4/2020

 Signature of Concessionaire Date

 8/4/2020

 Signature of Preparer Date

Brenda Shirah

 Preparer Name

Return this form to the Department's Agreement Manager.

EXHIBIT E

Monthly Profit and Loss Statement for August (month) 2020 (year)
 (due with each Monthly Report of Concessionaire's Total Grand Gross Sales)

Concessionaire: A & B ETC INC Park: Ponce De Leon Springs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	<u>4,426.94</u>	<u>339.70</u>	<u>2,809.90</u>	<u>1,093.31</u>	<u>288.31</u>	<u>-\$104.28</u>
Comments:						
2						
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Comments:						

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

5	Totals:	<u>4,426.94</u>	<u>339.70</u>	<u>2,809.90</u>	<u>1,093.31</u>	<u>288.31</u>	<u>-\$104.28</u>
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Prepared by: Brenda Shirah

Capacity: Manager

Date Submitted: _____

CERTIFICATION: I certify this annual profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department

Signature of Concessionaire:  Date: 9/4/2020

EXHIBIT A
 Monthly Report of Concessionaire's Total Gross Sales
 (Due by the 20th of each month)

Park: Ponce De Leon State Park Date: 9/4/2020
 Concessionaire Name: A & B ETC, INC
 Period Covered: From: August 1, 2020 To: August 31, 2020

Gross Sales

Sale Location(s): Ponce De Leon State Park \$4,426.94
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list

Total Taxes Collected: - \$288.31

Total Customer Refunds: - # of Refunds: _____

Total Gross Sales **= \$4,138.63**

Monthly Compensation

Monthly Commission (7% rate x Total Gross Sales) \$289.70

Flat Fee + _____

Monthly Utility Fee(s) to Park + \$50.00

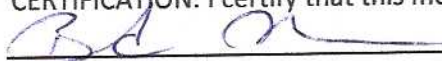
Pass through fees (entrance fees, pavilion rentals, etc.) + _____


Other Payments (identify) For the incorrect Months(May thru August) + _____

Use Tax (if applicable) + _____

Total Monthly Compensation Due: **= \$339.70**

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual

 9/4/2020
 Signature of Concessionaire Date

 9/4/2020
 Signature of Preparer Date
Brenda Shirah
 Preparer Name

Return this form to the Department's Agreement Manager.

EXHIBIT A
Monthly Report of Concessionaire's Total Gross Sales
 (Due by the 20th of each month)

Park: Ponce De Leon State Park Date: 10/5/2020
 Concessionaire Name: A & B ETC, INC
 Period Covered: From: September 1, 2020 To: September 31, 2020

Gross Sales

Sale Location(s): Ponce De Leon State Park \$3,313.62
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list


Total Taxes Collected: - \$214.59
 Total Customer Refunds: # of Refunds: -
Total Gross Sales **= \$3,099.03**

Monthly Compensation

Monthly Commission (7% rate x Total Gross Sales) \$216.93
 Flat Fee +
 Monthly Utility Fee(s) to Park + \$50.00
 Pass through fees (entrance fees, pavilion rentals, etc.) +
 Other Payments (identify) For the incorrect Months(May thru August) +
 Use Tax (if applicable) +
Total Monthly Compensation Due: **= \$266.93**

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual

 10/5/2020
 Signature of Concessionaire Date

 10/5/2020
 Signature of Preparer Date

Brenda Shirah
 Preparer Name

Return this form to the Department's Agreement Manager.

EXHIBIT E

Monthly Profit and Loss Statement for September (month) 2020 (year)
 (due with each Monthly Report of Concessionaire's Total Grand Gross Sales)

Concessionaire: A & B ETC INC Park: Ponce De Leon Springs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	<u>3,313.62</u>	<u>266.93</u>	<u>469.37</u>	<u>1,287.26</u>	<u>214.59</u>	<u>\$1,075.47</u>
Comments:						
2						
Comments:						
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Comments:						
4						
Comments:						

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

5	Totals:	<u>3,313.62</u>	<u>266.93</u>	<u>469.37</u>	<u>1,287.26</u>	<u>214.59</u>	<u>\$1,075.47</u>
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Prepared by: Brenda Shirah

Capacity: Manager

Date Submitted: 10/05/2020

CERTIFICATION: I certify this annual profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department

Signature of Concessionaire:  Date: 10/5/2020

EXHIBIT A
Monthly Report of Concessionaire's Total Gross Sales
 (Due by the 20th of each month)

Park: Ponce De Leon State Park Date: 11/4/2020
 Concessionaire Name: A & B ETC, INC
 Period Covered: From: October 1, 2020 To: October 31, 2020

Gross Sales

Sale Location(s): Ponce De Leon State Park \$0.00
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list

Total Taxes Collected: - \$0.00

Total Customer Refunds: # of Refunds: _____ - _____

Total Gross Sales **= \$0.00**

Monthly Compensation

Monthly Commission (7% rate x Total Gross Sales) \$0.00

Flat Fee + _____

Monthly Utility Fee(s) to Park + \$0.00

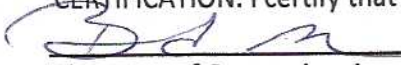
Pass through fees (entrance fees, pavilion rentals, etc.) + _____


Other Payments (identify) For the incorrect Months(May thru August) + _____

Use Tax (if applicable) + _____

Total Monthly Compensation Due: **= \$0.00**

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual

 11/4/2020
 Signature of Concessionaire Date

 11/4/2020
 Signature of Preparer Date
Brenda Shirah
 Preparer Name

Return this form to the Department's Agreement Manager.

EXHIBIT E

Monthly Profit and Loss Statement for September (month) 2020 (year)
 (due with each Monthly Report of Concessionaire's Total Grand Gross Sales)

Concessionaire: A & B ETC INC Park: Ponce De Leon Springs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	0.00	0.00	0.00	0.00	0.00	\$0.00
Comments:						
2						
Comments:						
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Comments:						
4						
Comments:						

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

5	Totals:	0.00	0.00	0.00	0.00	0.00	\$0.00
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Prepared by: Brenda Shirah

Capacity: Manager

Date Submitted: 11/4/2020

CERTIFICATION: I certify this annual profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department

Signature of Concessionaire:  Date: 11/4/2020

EXHIBIT A
Monthly Report of Concessionaire's Total Gross Sales
 (Due by the 20th of each month)

Park: Ponce De Leon State Park Date: 12/4/2020
 Concessionaire Name: A & B ETC, INC
 Period Covered: From: November 1, 2020 To: Novembber 30, 2020

Gross Sales

Sale Location(s): Ponce De Leon State Park \$0.00
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list

Total Taxes Collected: - \$0.00

Total Customer Refunds: # of Refunds: -

Total Gross Sales **= \$0.00**

Monthly Compensation

Monthly Commission (7% rate x Total Gross Sales) \$0.00

Flat Fee +

Monthly Utility Fee(s) to Park + \$0.00

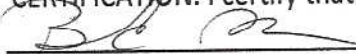
Pass through fees (entrance fees, pavilion rentals, etc.) +


Other Payments (identify) For the incorrect Months(May thru August) +

Use Tax (if applicable) +

Total Monthly Compensation Due: **= \$0.00**

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual

 12/4/2020
 Signature of Concessionaire Date

 12/4/2020
 Signature of Preparer Date
Brenda Shirah
 Preparer Name

Return this form to the Department's Agreement Manager.

EXHIBIT E

Monthly Profit and Loss Statement for November (month) 2020 (year)
 (due with each Monthly Report of Concessionaire's Total Grand Gross Sales)

Concessionaire: A & B ETC INC Park: Ponce De Leon Springs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	0.00	0.00	0.00	0.00	0.00	\$0.00
Comments:						
2						
Comments:						
3						
Comments:						
4						
Comments:						

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

5	Totals:	0.00	0.00	0.00	0.00	0.00	\$0.00
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Prepared by: Brenda Shirah

Capacity: Manager

Date Submitted: 12/4/2020

CERTIFICATION: I certify this annual profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department


Signature of Concessionaire:  Date: 12/4/2020

EXHIBIT A
 Monthly Report of Concessionaire's Total Gross Sales
 (Due by the 20th of each month)

Park: Ponce De Leon State Park Date: 1/4/2021
 Concessionaire Name: A & B ETC, INC
 Period Covered: From: December 1, 2020 To: Decembber 31, 2020

Gross Sales

Sale Location(s): Ponce De Leon State Park \$0.00
If there are multiple point of sale locations, please include the total sales for all locations on this line; and, list

Total Taxes Collected: - \$0.00

Total Customer Refunds: # of Refunds: -

Total Gross Sales **= \$0.00**

Monthly Compensation

Monthly Commission (7% rate x Total Gross Sales) \$0.00

Flat Fee +

Monthly Utility Fee(s) to Park + \$0.00

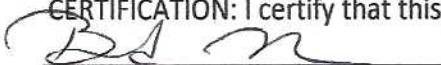
Pass through fees (entrance fees, pavilion rentals, etc.) +


Other Payments (*identify*) For the incorrect Months(May thru August) +

Use Tax (if applicable) +

Total Monthly Compensation Due: **= \$0.00**

CERTIFICATION: I certify that this monthly gross sales statement is true and correct and is based upon actual

 1/4/2021
 Signature of Concessionaire Date

 1/4/2021
 Signature of Preparer Date
Brenda Shirah
 Preparer Name

Return this form to the Department's Agreement Manager.

EXHIBIT E

Monthly Profit and Loss Statement for December (month) 2021 (year)
(due with each Monthly Report of Concessionaire's Total Grand Gross Sales)

Concessionaire: A & B ETC INC Park: Ponce De Leon Springs State Park

Services	Gross Sales	Less Commissions Paid	Less Cost of Goods Sold	Less Operating Expenses	Less Taxes	Net Profit/Loss
1	0.00	0.00	0.00	0.00	0.00	\$0.00
Comments:						
2						
Comments:						
3						
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Comments:						

Add a second page, as needed, to provide an inclusive list of services, including revenue from subcontractors.

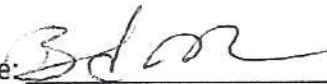
5	Totals:	0.00	0.00	0.00	0.00	0.00	\$0.00
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Prepared by: Brenda Shirah

Capacity: Manager

Date Submitted: 1/4/2021

CERTIFICATION: I certify this annual profit and loss statement is true and correct and is based upon actual gross receipts for the period covered and recorded in the accounting records available for review/audit by the Department

Signature of Concessionaire:  Date: 1/4/2021